

TWENTY-FOURTH ANNUAL



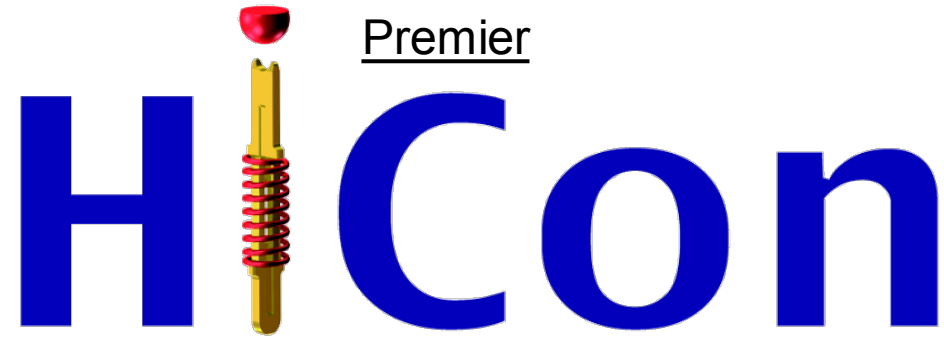
TestConX™

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DoubleTree by Hilton  
Mesa, Arizona  
March 5-8, 2023

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# Microsoft| Mixed Reality

Mixed Reality, the Metaverse and what it means to silicon test

March 6, 2023

**Octavio Martinez**

VP – Mixed Reality, Product Integrity



Mesa, Arizona • March 5-8, 2023

# Introduction



- Currently Vice President of Mixed Reality, Product Integrity
- Previously at Intel, VP of Manufacturing Product Engineering and Qualcomm, VP of Product & Test Engineering
- Semiconductor & Systems Testing, Product Development and Quality expert
- Work-product has helped deliver billions of devices from cell phones to servers to the marketplace
- Born in San Diego, raised in Tijuana.

# Overview

## Topics:

- 01 Introduction to Microsoft and the Metaverse
- 02 Metaverse facts
- 03 Examples (Discrete Manufacturing & Health Care)
- 04 What it means to semiconductor test
- 05 Parting Shots



# Microsoft Vision

Our mission is to empower every person and every organization on the planet to achieve more.



# What is the Metaverse

Metaverse is a digital space ...

inhabited by persistent digital representations of people, places, things, and processes ...

that are connected to aspects of the physical world.



“When we talk about the metaverse, we’re describing both a new platform and a new application type—similar to how we talked about the web and websites in the early ‘90s.

In a sense, the metaverse enables us to embed computing into the real world and to embed the real world into computing—bringing real presence to any digital space.”

—Satya, Ignite 2021



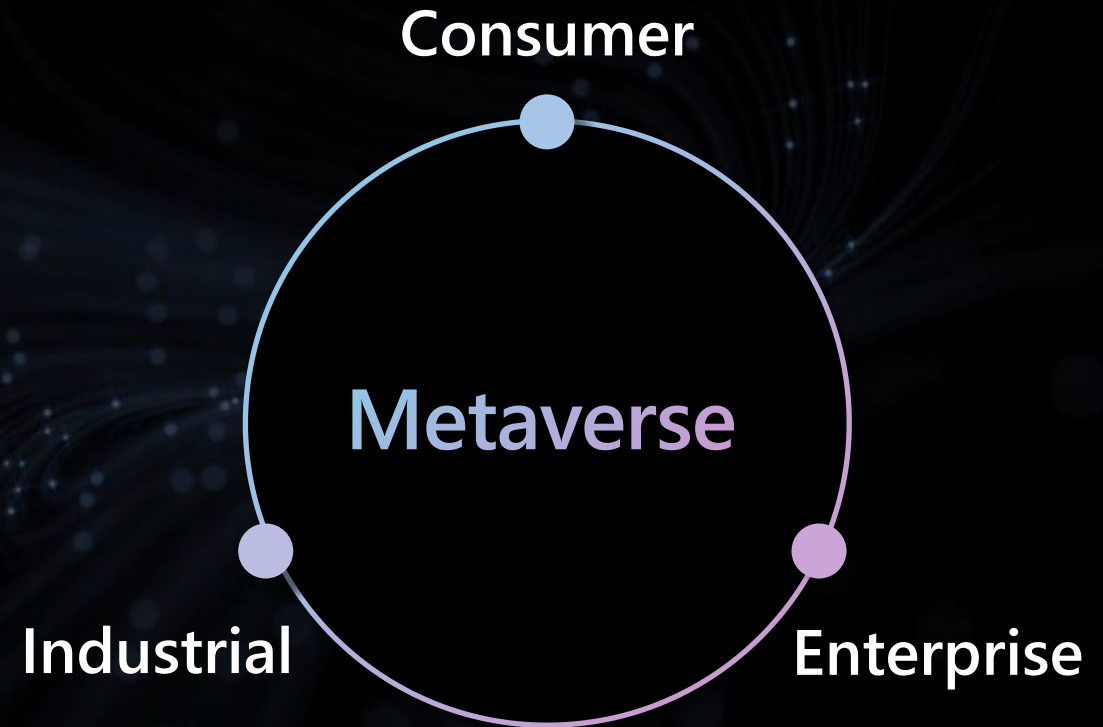
# What is the Metaverse?

Microsoft foresees three distinct but overlapping manifestations of the metaverse: **Consumer**, **Enterprise**, and **Industrial**.

The consumer metaverse focuses primarily on the social, entertainment, and wellbeing experiences of individuals.

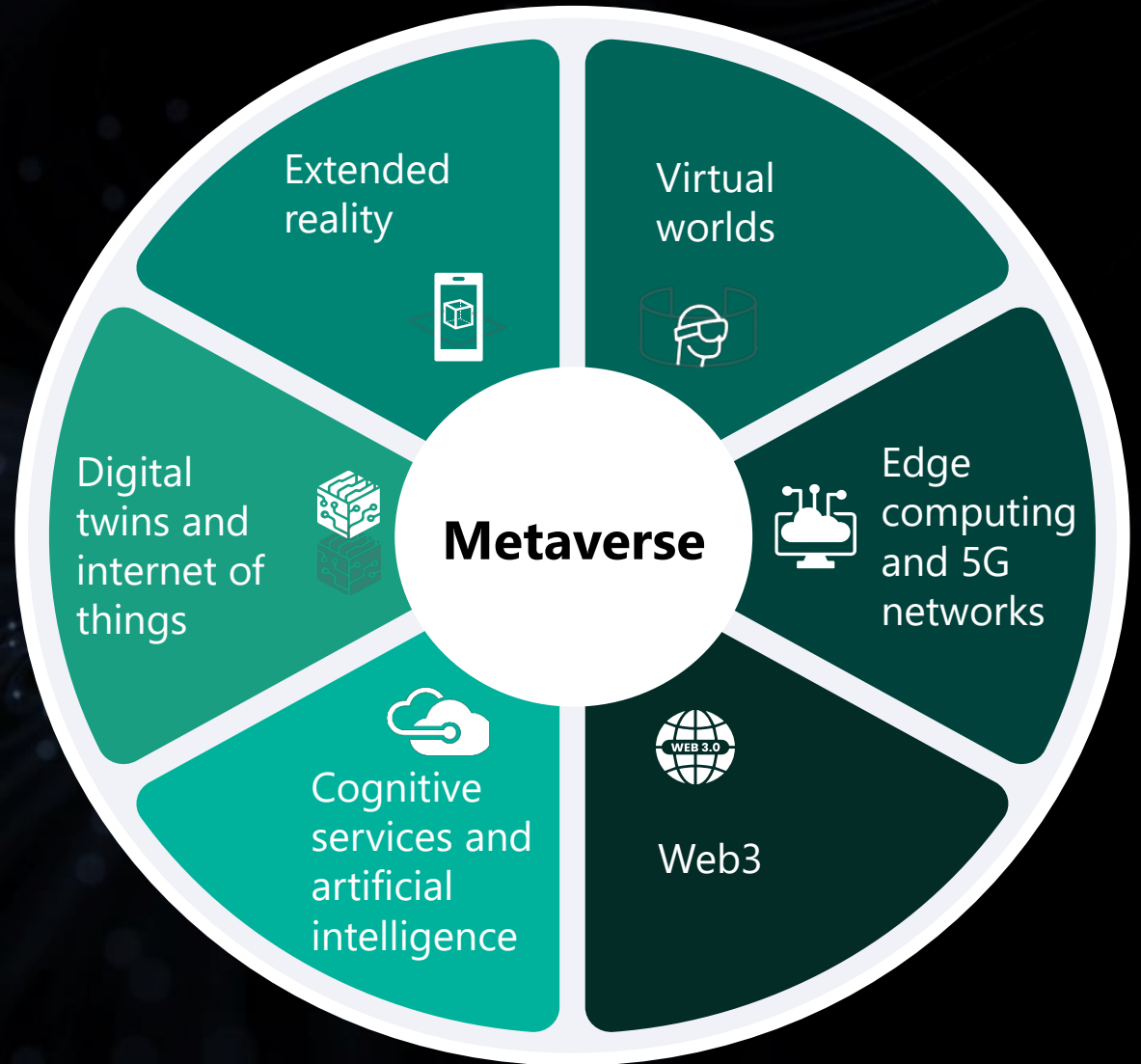
The enterprise metaverse focuses on communication and collaboration between people in a work environment.

**The industrial metaverse focuses on how we leverage digital and AI to enable people to interact and optimize physical goods, assets, places, processes, and equipment.** It applies not only to manufacturing but any industry, vertical, government function, or process where the link between the physical and virtual is important for core operations. It aims to bring the agility of a software company to the complexity of the physical world while enabling people to collaborate and interact with it from wherever they are

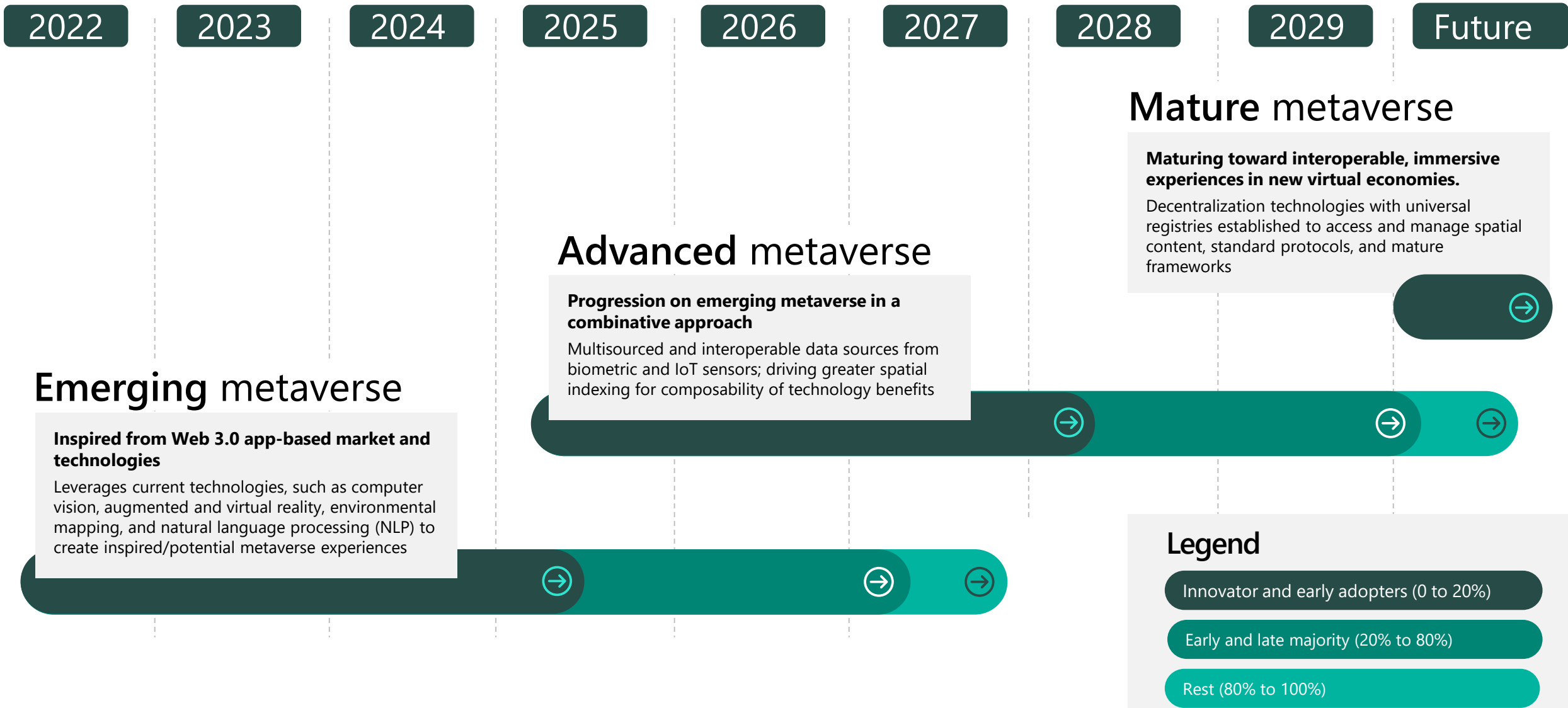


# Elements of the Metaverse

The Metaverse will require countless new technologies such as 3D world streaming technology, digital twins, mixed reality, edge computing, digital currencies, and more to form a complete metaverse.



# Metaverse evolution spectrum (Gartner)



2022

2023

2024

2025

2026

2027

2028

2029

Future

## Emerging metaverse

**Inspired from Web 3.0 app-based market and technologies**  
Leverages current technologies, such as computer vision, augmented and virtual reality, environmental mapping, and natural language processing (NLP) to create inspired/potential metaverse experiences

## Advanced metaverse

**Progression on emerging metaverse in a combinative approach**  
Multisourced and interoperable data sources from biometric and IoT sensors; driving greater spatial indexing for composability of technology benefits

## Mature metaverse

**Maturing toward interoperable, immersive experiences in new virtual economies.**  
Decentralization technologies with universal registries established to access and manage spatial content, standard protocols, and mature frameworks

## Legend

- Innovator and early adopters (0 to 20%)
- Early and late majority (20% to 80%)
- Rest (80% to 100%)

# mixed reality market opportunity is growing

**\$160B**

total global addressable market by 2023

IDC Worldwide Semiannual Augmented and Virtual Reality Spending Guide Nov 2020

**> 50%**

of Fortune 500 companies **currently exploring, piloting, or deploying mixed reality solutions for HoloLens 2**

Microsoft statistic, internal

**54%**

**5yr CAGR on global spend** for enhanced reality solutions 2020-2024

IDC Worldwide Augmented and Virtual Reality Spending Guide Nov 2020

**56%**

Expect high remote-working rates to continue **beyond the pandemic**

COVID-19's Impact On Manufacturers: Expect More Layoffs, But Also More Working From Home, June 2020

**\$76B**

expected spend on enhanced reality solutions **in healthcare alone** by 2030

Augmented reality predicted to edge out VR in healthcare stakes Feb 2020

**70%**

Of shoppers expect **the same level of personal service**, whether in-person, online or mobile

Consumer Expectations For Retail Experiences In 2020 And Beyond 2019



# Mixed Reality: The evolution of computing



Software on computers



Applications on mobile devices



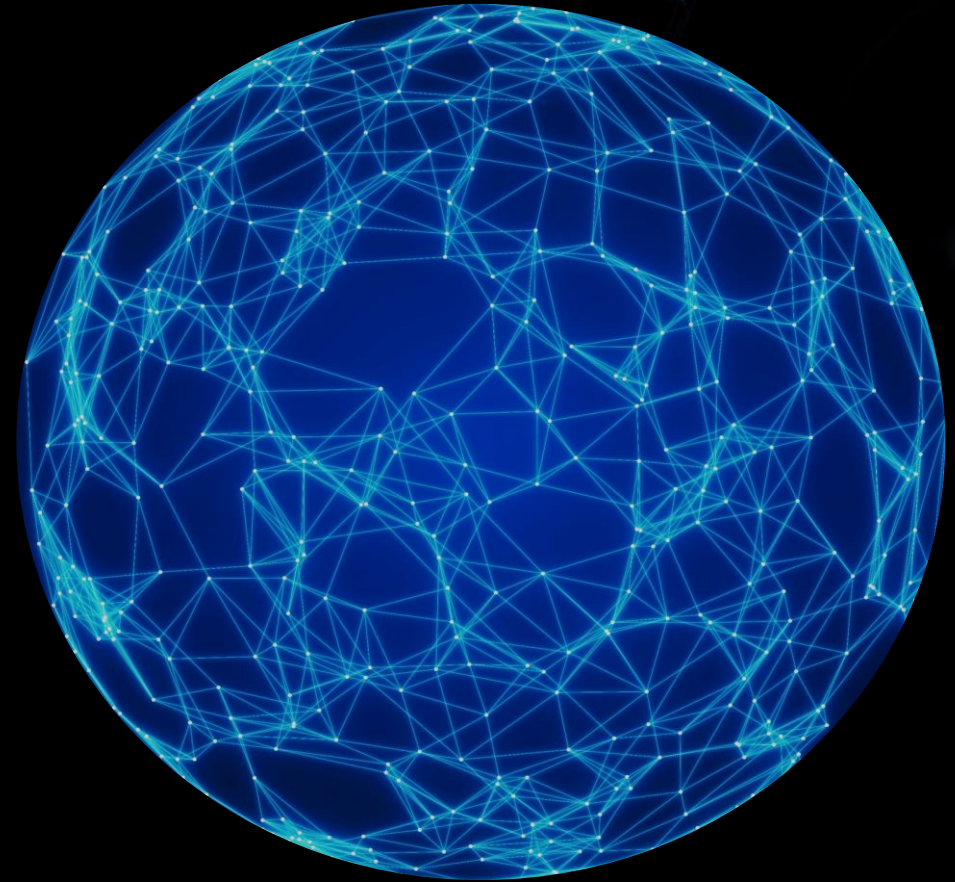
Experiences in mixed reality

Physical



Mixed Reality

Virtual

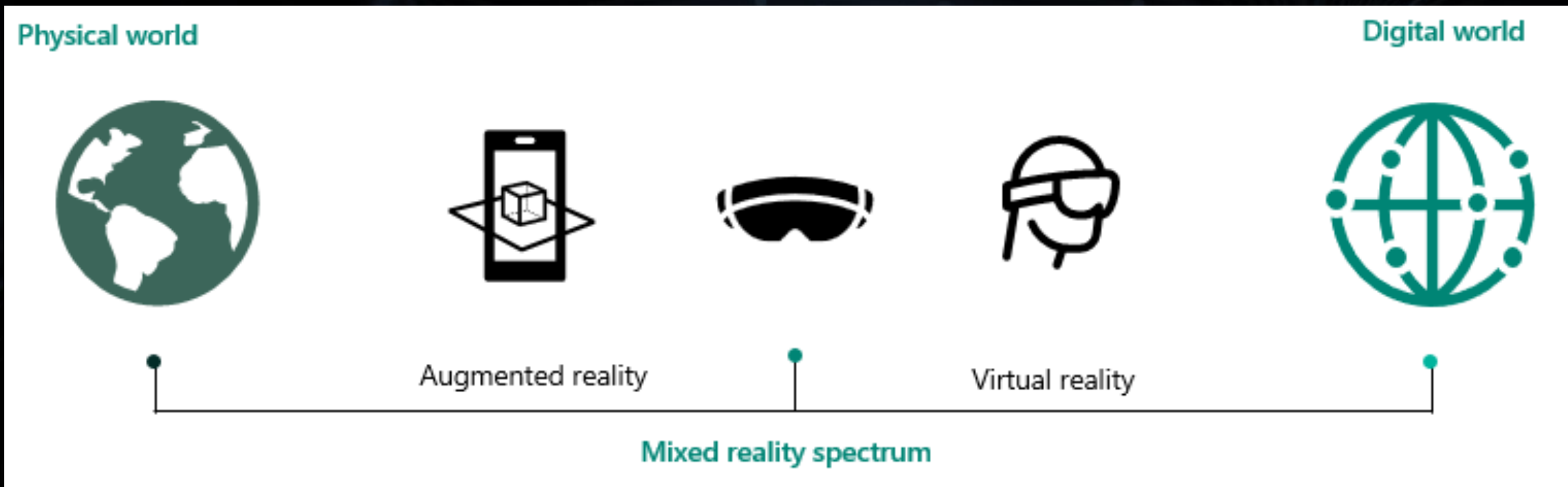


Discover what's **possible** while staying grounded in the **familiar**



# Mixed reality

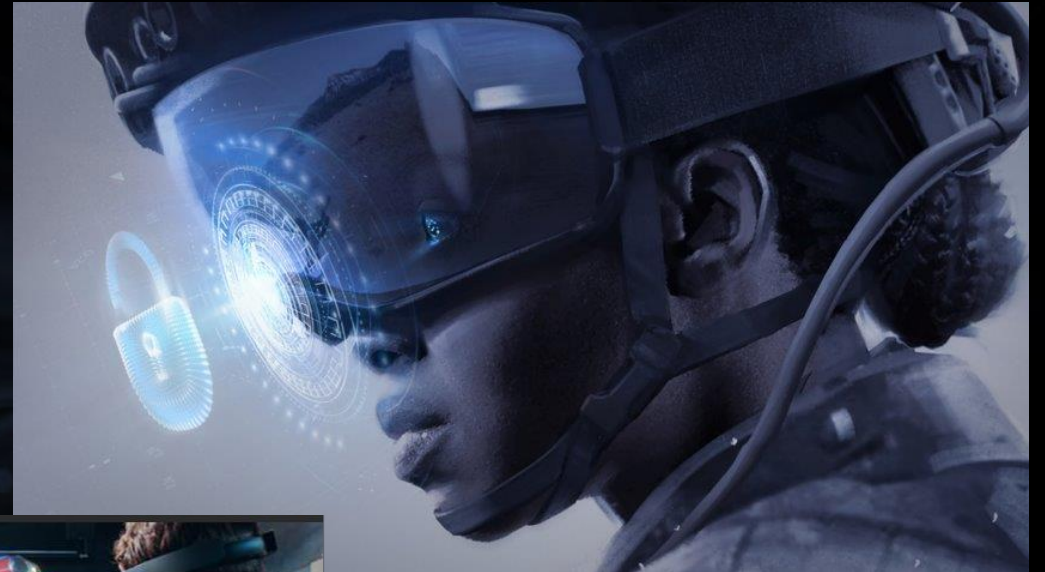
A blending of the physical and digital worlds in which users may interact with digital and real-world objects while maintaining presence in the physical world



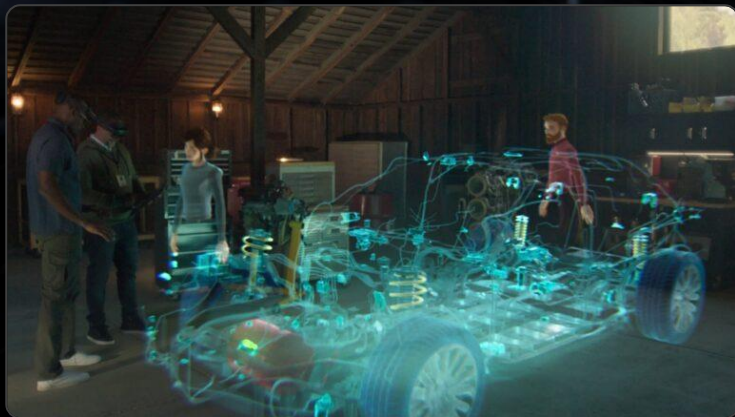
# Microsoft is engaged across segments



Healthcare



Military



Automotive



3D Collaboration

# Actionable outcomes across industry verticals



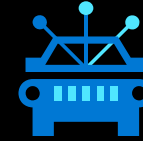
## Discrete Manufacturing

Increase productivity,  
minimize downtimes



## Process Manufacturing

Accelerate changeover  
and reduce errors



## Automotive

Accelerate upskilling and  
time to market



## Healthcare Providers

Facilitate better patient  
experiences and results



## AEC

Accelerate design process &  
improve safety



## Higher Education

Better prepare and  
motivate students



## Retailers

Omnichannel customer  
experiences

# Customers realizing ROI with mixed reality



Discrete Manufacturing

**LOCKHEED MARTIN**

**100% error free** over  
two years



Process Manufacturing

**SUNTORY**

New employee training time  
**reduced by 70%**



Automotive



Reduced labor costs  
**by over 75%**



Healthcare Providers

**NHS**

Imperial College Healthcare  
NHS Trust

Remote consultations  
**30% decrease in ward  
round time**



AEC

**NOX**

Safety incidents  
**reduced by 16%**



Higher Education

**CASE  
WESTERN  
RESERVE**  
EST. 1826 UNIVERSITY

Students learning remotely  
**scored 50% higher**



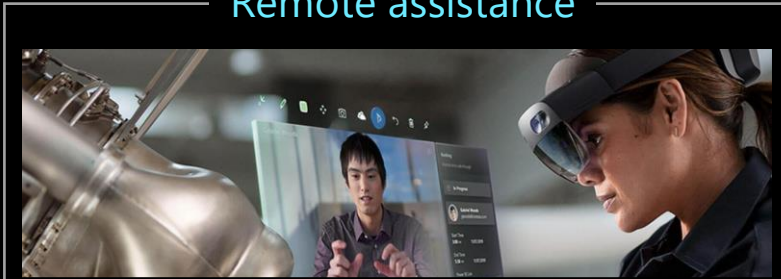
Retailers


**küchen  
quelle**


Avg. conversion rates  
**increased 55-60%**

# Microsoft and Partner mixed reality solutions for use cases

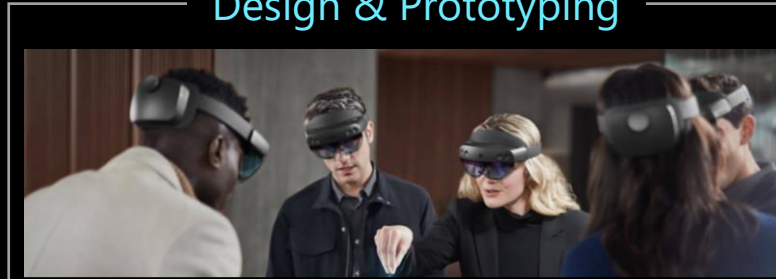
## Remote assistance





 Dynamics 365  
Remote Assist

 KOGNITIV  
SPARK  
RemoteSpark®


## Design & Prototyping





 Microsoft  
Mesh App

 ptc  
Vuforia Studio


## Virtual Merchandising





 AltSpaceVR

 ISLAND  
LABS  
.rooms


## Task Guidance





 Dynamics 365  
Guides

 SCOPE<sup>AR</sup>  
Worklink


## Training & Simulation





 AltSpaceVR

 INTERACTIVE  
COMMONS  
HoloAnatomy®

## Contextual Data Overlays



 Microsoft  
Mesh App

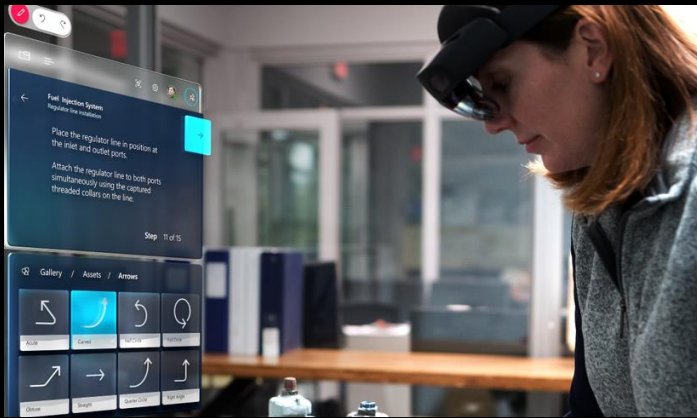
 MEDIVIS  
SurgicalAR

# Microsoft Mixed Reality Discrete Manufacturing



# Use cases for discrete manufacturing

*Build more agile factories*



## **Guided Assembly & Training**

*A faster, more nimble product development process*

*Transform your workforce*



## **Remote Inspection & Audit**

*Optimized time for auditors enables more thorough, qualitative work*

*Unlock innovation and deliver new services*



## **Connected Field Service**

*Reduction in dysfunctional machinery minimizes factory downtime*

# Discrete manufacturers expect a new reality



**> 50%**

Of Fortune 500 companies have purchased a HoloLens 2

*Microsoft Internal Statistic*

**66%**

Of manufacturers identify quality as key metric for industry 4.0 transformation

*Readers Choice 2020: Quality 4.0: The 3 Most Important Technologies for Manufacturers*

**56%**

Expect high remote-working rates to continue beyond the pandemic

*COVID-19's Impact On Manufacturers: Expect More Layoffs, But Also More Working From Home, June 2020*



# Use cases for discrete manufacturing

## *Guided Assembly & Training*

 **TOYOTA**

Reduced assembly  
times **by 90%**

## *Remote Inspection & Audit*

 **L'ORÉAL**

Reduced diagnostics and  
remedial time **by 50%**

## *Connected Field Service*

 **·faurecia**

Reduced downtime  
**by 90%**



Optimized their assembly technicians' experiences when using digital instruction manuals, **thereby reducing maintenance times by 90%**



Install the push rods and rocker arms and fasten the rocker arm bolts with a 10mm torque wrench.  
Tighten each bolt to 3 ft/lbs torque.  
Step 4 of 12



Toyota sought to optimize how their technicians were conducting on-the-job assembly training so they could maintain productivity as the products themselves became more and more complex.

Toyota created step-by-step holographic instructions enabling technicians to work heads-up, hands-free and eliminating the need for bulky paper manuals.





Marie Gervais Available

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Jean Petit	Lise Boumont	Julien Lafite
Clare Farier	Nathalie Genet	Bertrand Dreux

Booking  
Fresh Dynamics Implementation

Scheduled

Guillaume DUVERGER  
guillaume@diverger.com

Start Time  
3:00 PM 15/06/2020

End Time  
5:30 PM 15/06/2020

Power BI Link  
[powerbi.microsoft.com/1148C43...](https://powerbi.microsoft.com/1148C43...)



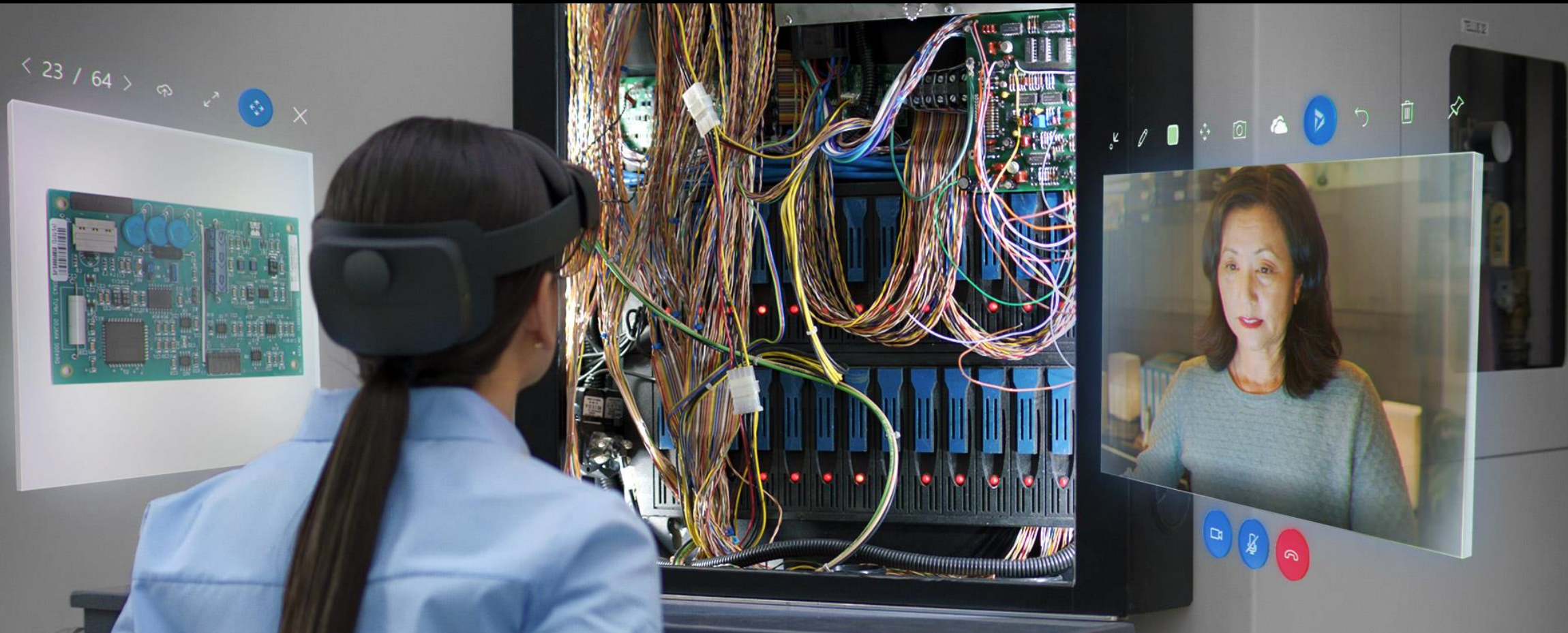
L'Oréal technician's work is extremely time sensitive, and the company wanted to support remote audits to streamline operations and lower operational costs.

L'Oréal enabled employees in different locations to collaborate and interact with each other alongside a single common data set with Dynamics 365 Remote Assist and HoloLens 2.



# ·faurecia

Increased the productivity of the plant by **reducing downtime of a machine by 90%**



Faurecia wanted to help operators solve outages in a much simpler and more efficient way.

Faurecia used Dynamics 365 Remote Assist for HoloLens 2 to deliver mechanical expertise remotely and aligned with the actions of the technician on location.



# Growing partner ecosystem

200+ ISVs and SIs creating and enabling mixed reality solutions



Discrete manufacturing



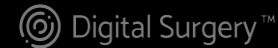
Process manufacturing



Healthcare



Higher education

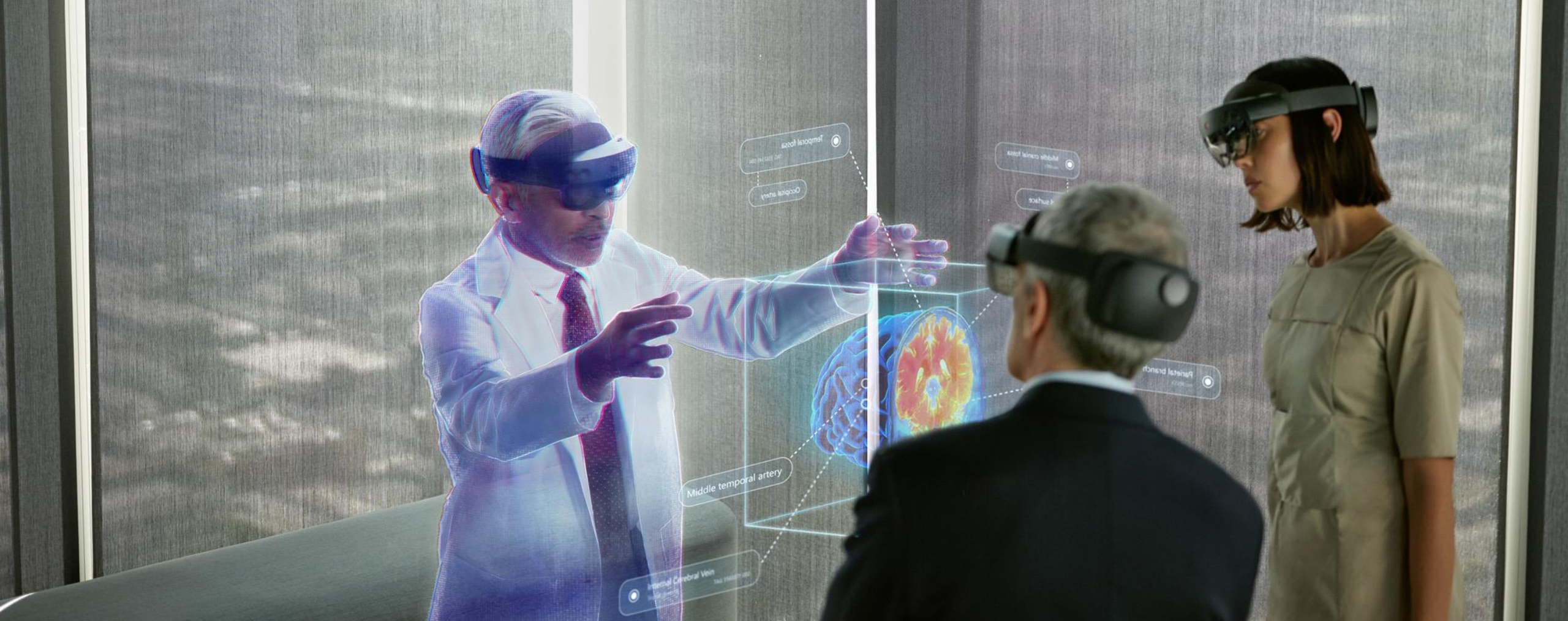


Retail



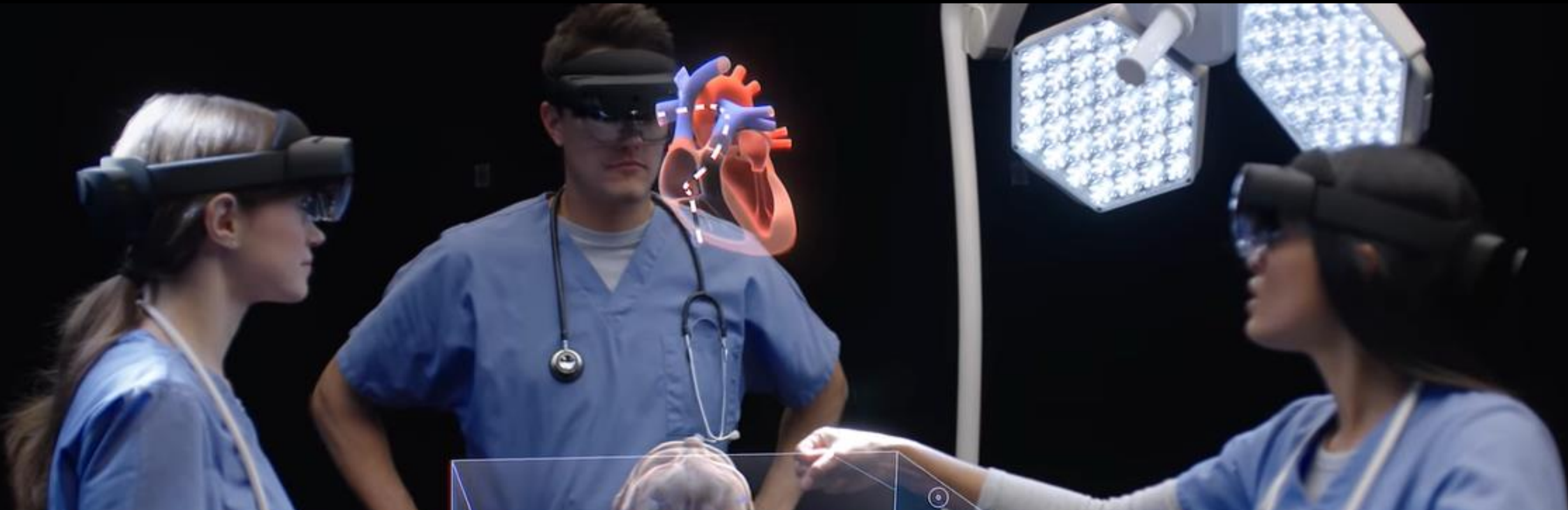
AEC





# Microsoft Mixed Reality Healthcare Providers

# Healthcare providers expect a new reality



**10x**

anticipated growth rate from 2021 – 2026 for MR global healthcare market

*Global Mixed Reality in Healthcare Market By Component, 2021-2026*

**#1**

projected industry segment for growth in augmented reality is healthcare

*Grand View Research, Feb 2021*

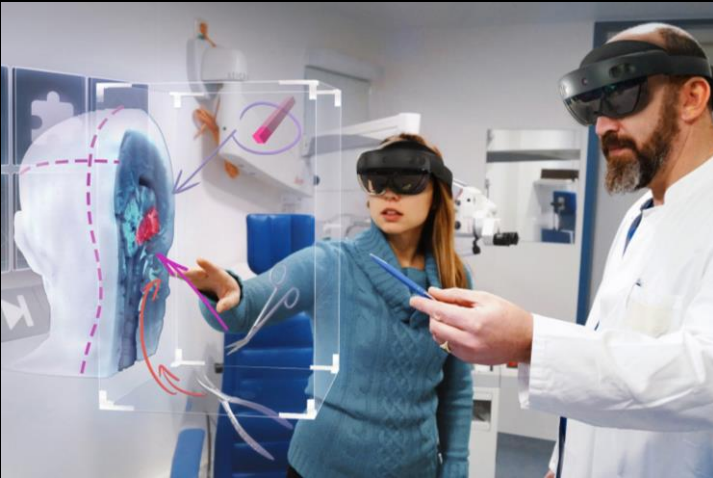
**\$76B**

forecasted augmented reality market in healthcare by 2030

*Augmented reality predicted to edge out VR in healthcare stakes*

# Use cases for healthcare providers

*Enhance patient engagement*



## Holographic Patient Consultation

*Improve patient comfort from consultative experiences*

*Empower health team collaboration*



## Remote Expert Consultation

*Effective collaboration between care team members*

*Reimagine healthcare*



## Training Simulations

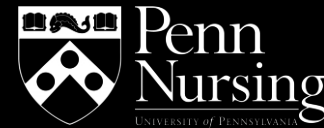
*Preparing healthcare staff for real life situations*

Marion Krankenhaus hospital sought a more effective solution to communicate surgical procedures to patients.

Doctors at Mount Sinai Health System are devoted to developing lasting methods of care that can radically alter how underserved populations around the world receive vital care.



# Mixed Reality market is surging with healthcare providers



# HoloLens 2

An ergonomic, untethered self-contained holographic device designed to increase user accuracy and output

*Act with precision*

*Collaborate without boundaries*

*Innovate with confidence*





Universal Fit





# What does it mean to HW, Silicon and Test

- To accommodate form factors, need lower power silicon
- New form factors will drive new Silicon architecture.  
Examples:
  - Cameras & sensors for deciphering body movement.
  - Cameras & sensors in several locations (depth sensing, low light, gyros etc)
- Silicon must support different display technologies (LCOS,  $\mu$ LED...)
  - Physically close to display. Need right form factor (package)
  - Silicon package technology to accommodate Wi-Fi, 5G, Memory etc.
- High speed / Low power interfaces to interconnect islands.
  - Front of the head
  - Back of the head
  - Body
  - Cloud



# What does it mean to HW, Silicon and Test

- The need for socially acceptable form factors is driving new silicon architecture.
  - Lower power. More efficient compute per area.
  - Need for smaller silicon footprints.
  - More distributed compute.
  - More sensor interfaces
  - Higher Speed Interfaces
  - Lower Power Silicon / Improved battery management
  - Full connectivity to cloud (via WiFi & 5G)



# Microsoft Metaverse Technologies

## Microsoft Metaverse Technology Stack

### Microsoft Mesh & Hololens

Enable anyone across the planet to collaborate in mixed reality environments.

---

### Microsoft Power Platform

Empower anyone within your organization to interact with and act on the data flowing through your environment. Build applications, dashboards, and intelligent chatbots that modernize workflows.

---

### Azure AI & Autonomous Systems

Azure AI delivers breakthrough insights into all your data. Microsoft Project Bonsai provides a low-code approach to machine teaching and creating intelligent autonomous systems that learn and improve over time.

---

### Azure Synapse Analytics

A comprehensive set of data services that work together to provide predictive analytics, the ability to analyze data across systems, and the ability to track the historical state of your environment.

---

### Azure Maps

The location of things. Indoor private maps enable you to apply location and routing services to people and things in your private environment while keeping data locked down to your enterprise.

---

### Azure Digital Twins

Simplify the creation of detailed, comprehensive digital models. Support for the Digital Twin Definition Language enables modelling of complex relationships between things and systems in your environment.

---

### Azure IoT

Connect physical assets and run cloud intelligence directly on premises. Sense and monitor anything in your physical environment seamlessly and securely.

---

The Physical World

**Microsoft is uniquely positioned to deliver the Metaverse at all levels.**

**...but we need your help. The silicon solutions that we need, will have to be of the HIGHEST quality and at the best COT. PLEASE HELP US.**