

**SEVENTEENTH ANNUAL**

**BiTS**

**Burn-in & Test Strategies Workshop**

TM

**March 6 - 9, 2016**

**Hilton Phoenix / Mesa Hotel  
Mesa, Arizona**

**Archive- Session 1**

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## Session 1

Ila Pal

*Session Chair*

BiTS Workshop 2016 Schedule

## Frontiers Day

Monday March 7 - 10:30 am

### Marketplace Report & Thing One, Thing Two, and Test Them We Do

#### **"Marketplace Report"**

Ira Feldman - Feldman Engineering Corp.

#### **"How Internet Of Things Will Change Back End Processing"**

Mike Frazier & Laurie Wright - Xcerra Corporation

#### **"Serialized Programming Solutions for IoT Secure Elements"**

Robert Howell - Exatron

#### **"Internet of Things Testing Challenges"**

Anthony Lum - Advantest

# Marketplace Report

**Ira Feldman & Deb Ahlgren**  
**Feldman Engineering Corp.**



**2016 BiTS Workshop**  
**March 6 - 9, 2016**



## Outline

- The Future is Close
- Change in Purchasing Habits
- Semiconductor Market
- Test & Burn-in Socket Market

## BMW's Latest i8 Concept (Spyder)



<http://www.digitaltrends.com/cars/bmw-i-vision-future-interaction-specs-pictures-tech/#/2>

## When “Less” is More

Roofless...

Doorless...

Autonomous!

## i8 Spyder Display





## Three Driving Modes

### *Pure*

- Driver in control
- Safety systems monitoring road but not intervening

### *Assist*

- Car will “shunt” accident
- Display is more prevalent – more info available

### *Auto*

- Steering wheel retracts to dash
- Display is entertainment center – AirTouch is active

## BMW i8



## i8 “Mirrorless”



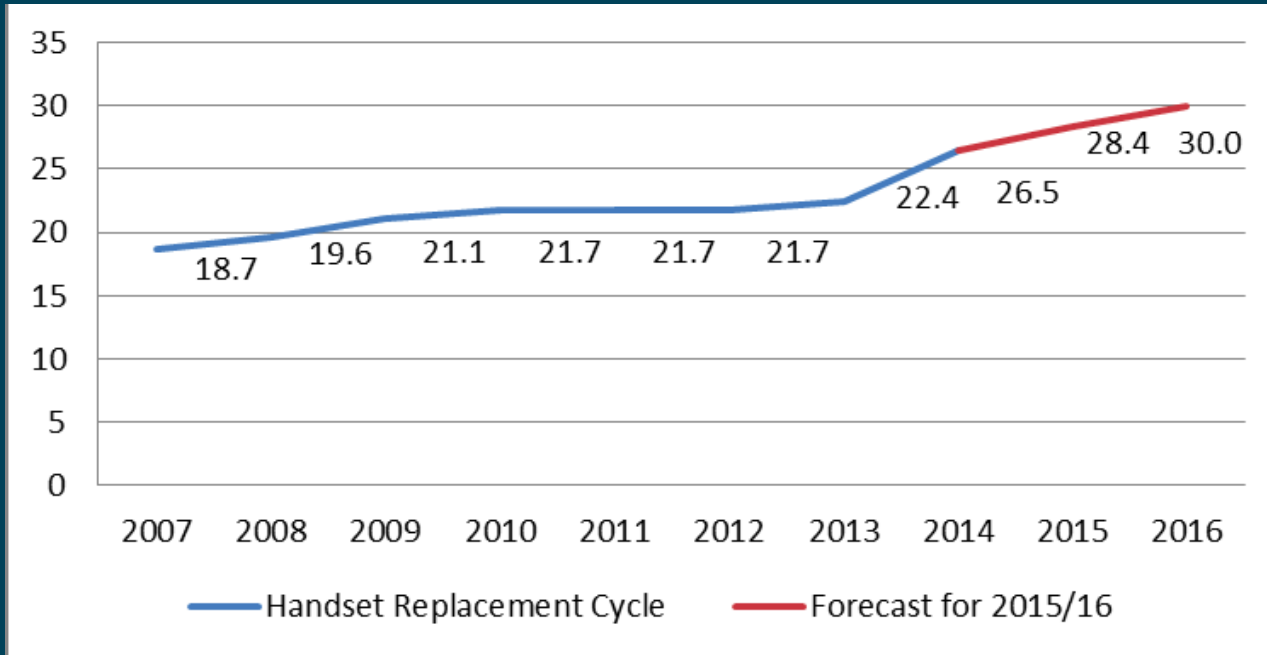
Source: BMW Images

## Future Vehicles

- Autonomous Concept Proven
  - Google, Tesla, etc.
- Advance Technology gated by legislation
- Increasing Semiconductor Content
  - Assistance
  - Safety
  - Infotainment
- Business & Usage Model Shifts
  - Sharing economy & on-demand

## US Handset Replacement Cycle

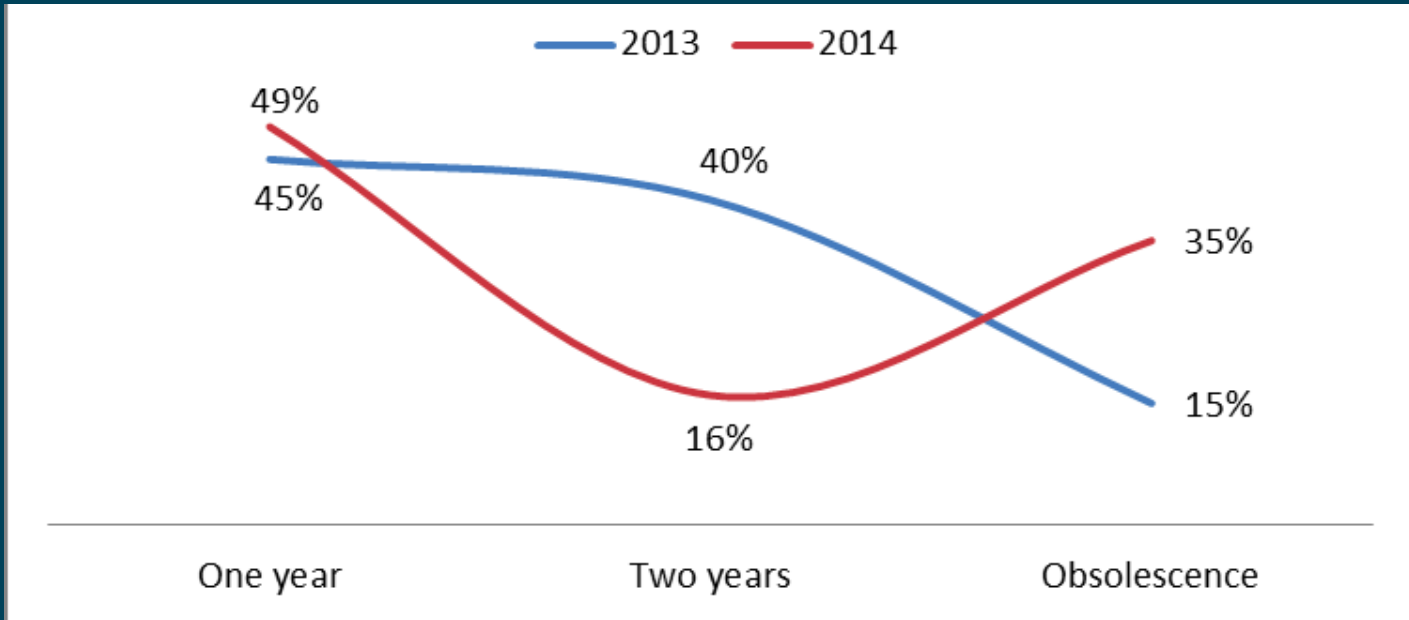
Months, Average



Recon Analytics 2/2015

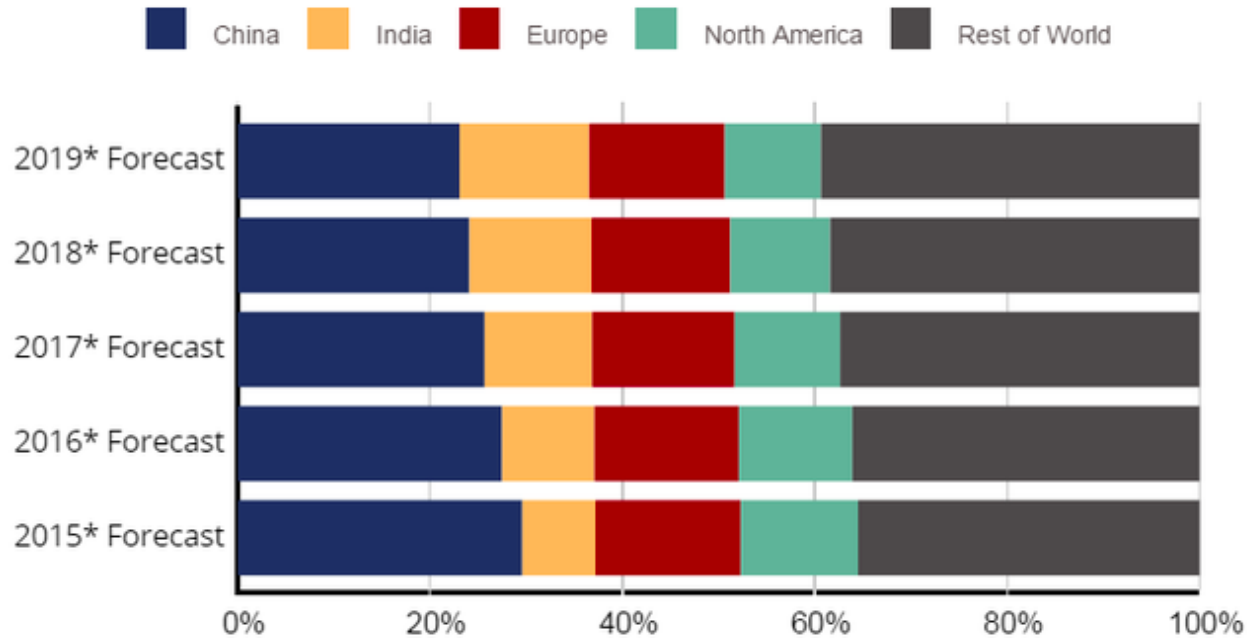
## US Consumer Upgrade Cycles

% Consumer who Upgrade



Recon Analytics 2/2015

## Smartphone Shipments



IDC 8/2015



Marketplace Report

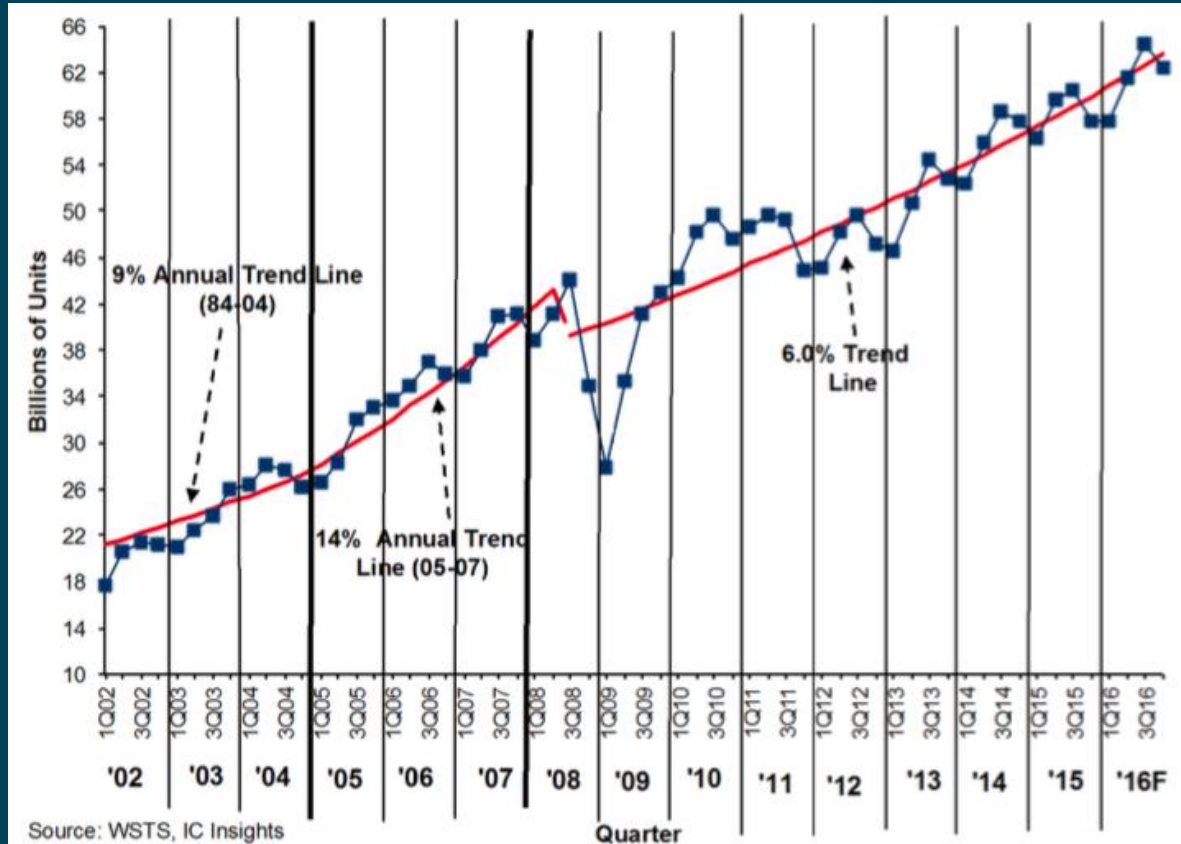
# Smartphone Shipments (M Units)

Region	2015* Shipment Volumes	2015* Market Share	2015* YoY Growth	2019* Shipment Volumes	2019* Market Share	2019* YoY Growth	5 year CAGR
Android	1,161.1	81.2%	9.5%	1,538.1	82.6%	4.8%	7.7%
iOS	226.0	15.8%	17.3%	263.4	14.1%	3.1%	6.5%
Windows Phone	31.3	2.2%	-10.2%	43.6	2.3%	11.4%	4.5%
Others	11.3	0.8%	-16.8%	17.1	0.9%	6.5%	4.7%
<b>TOTAL</b>	<b>1,429.8</b>	<b>100.0%</b>	<b>9.8%</b>	<b>1,862.3</b>	<b>100.0%</b>	<b>4.7%</b>	<b>7.4%</b>

IDC 12/2015



## IC Unit Volumes

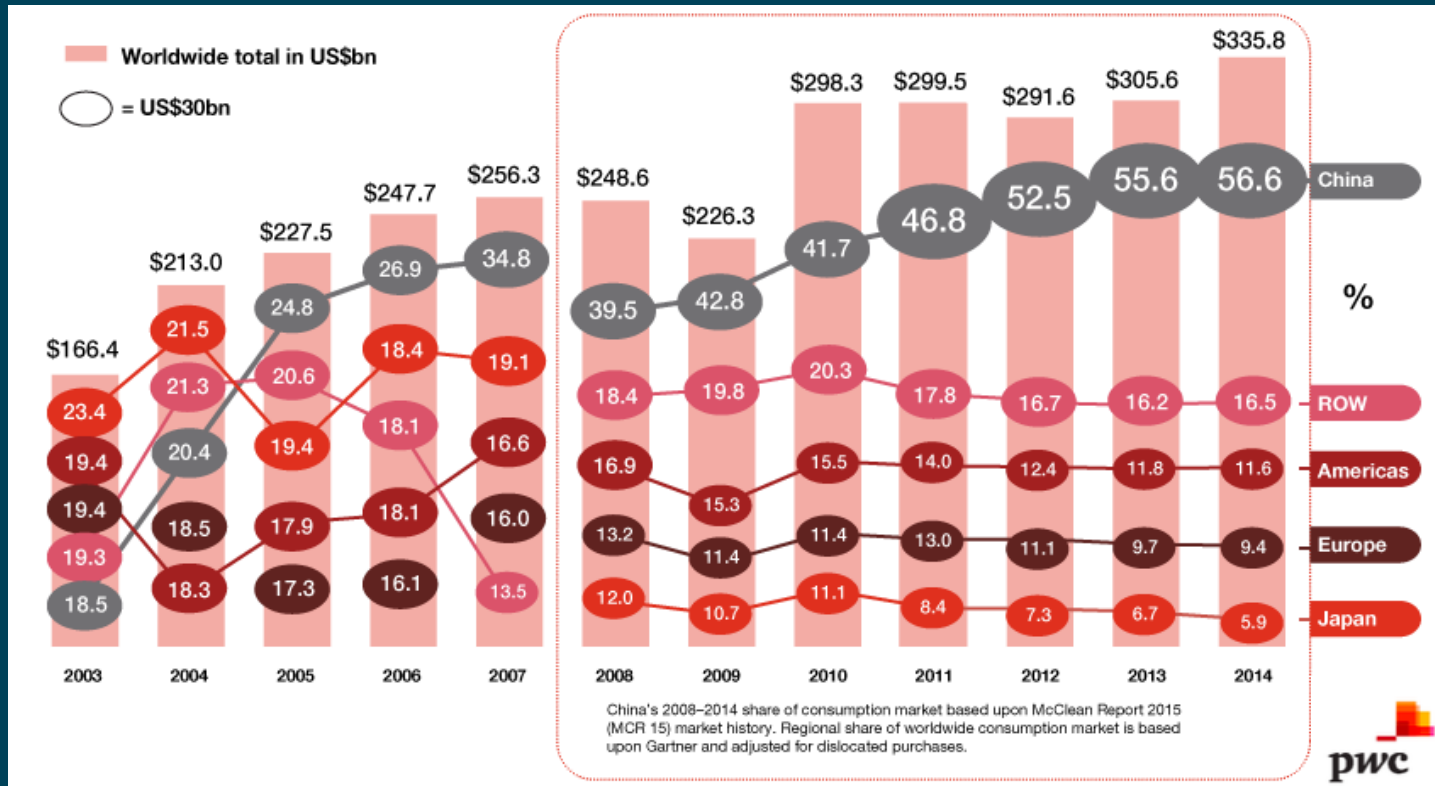


Source: WSTS, IC Insights

Quarter

IC Insights

## Semiconductor Consumption

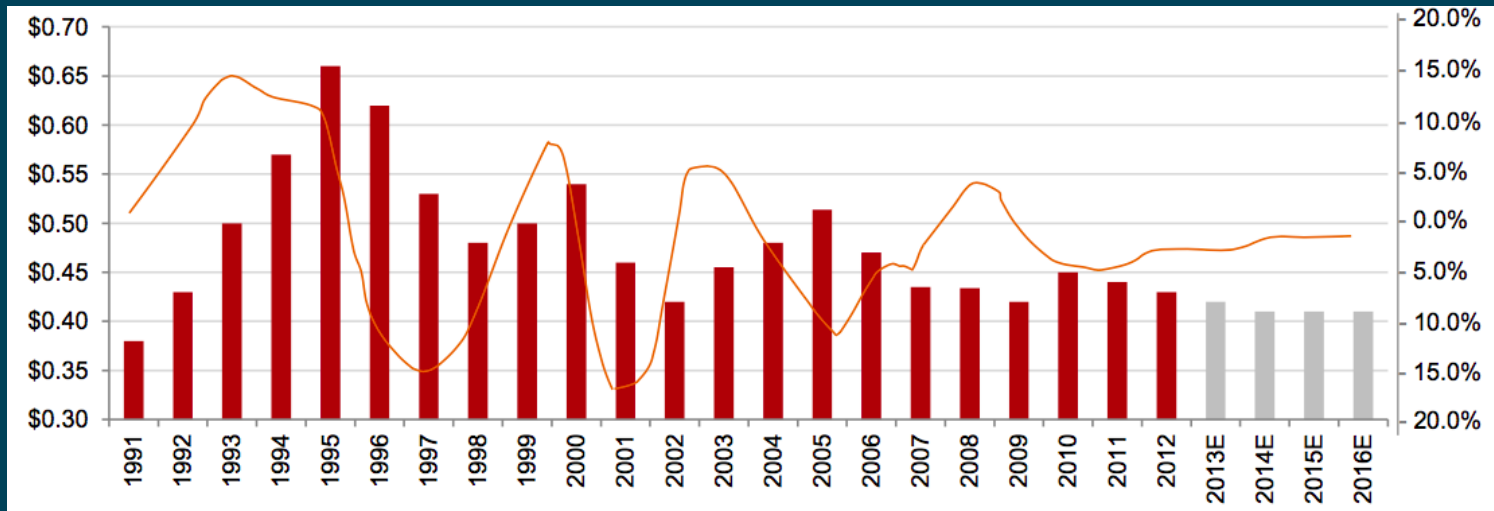


[www.pwc.com/chinasemicom](http://www.pwc.com/chinasemicom)



Marketplace Report

## Semiconductor Device ASP

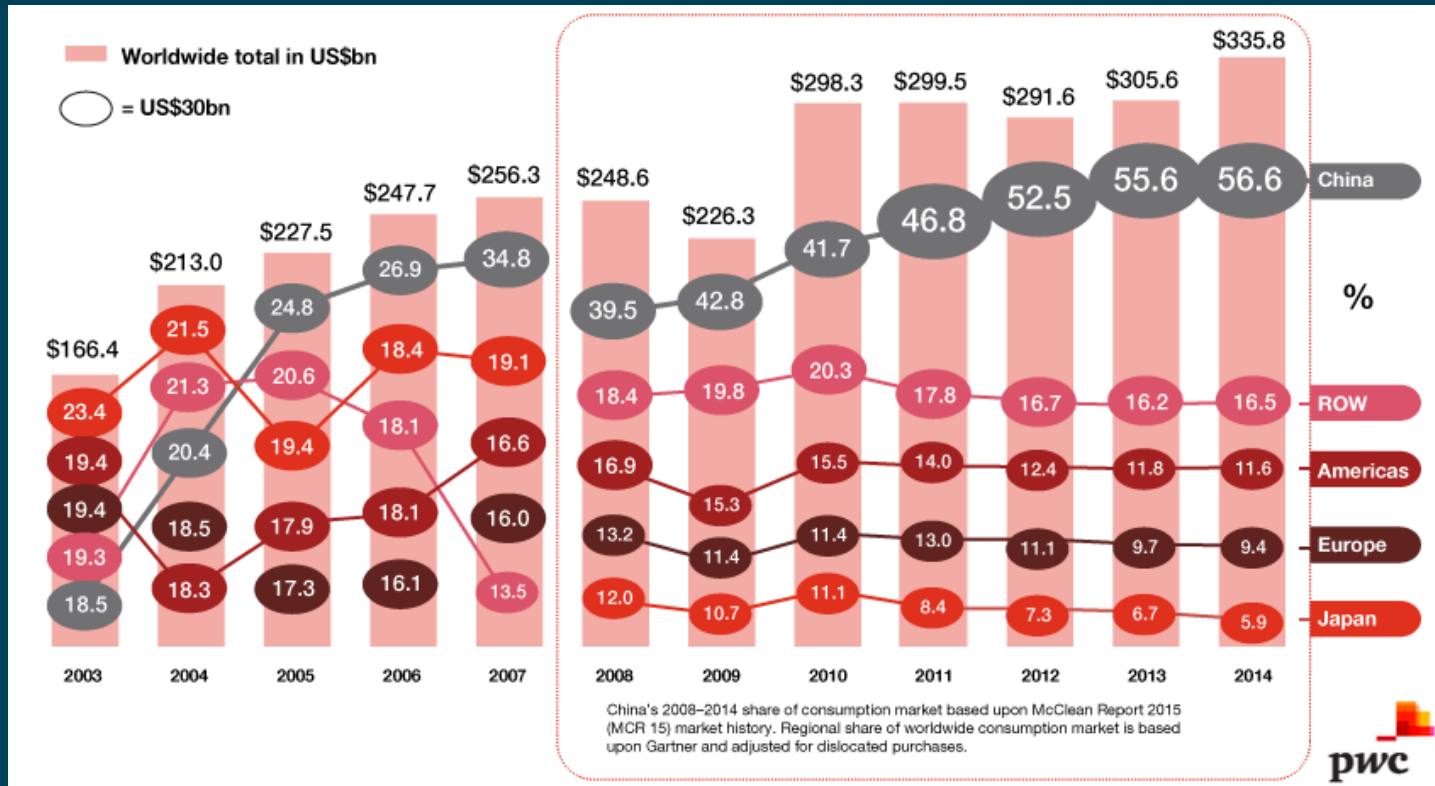


PwC / Semiengineering.com



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## Semiconductor Consumption

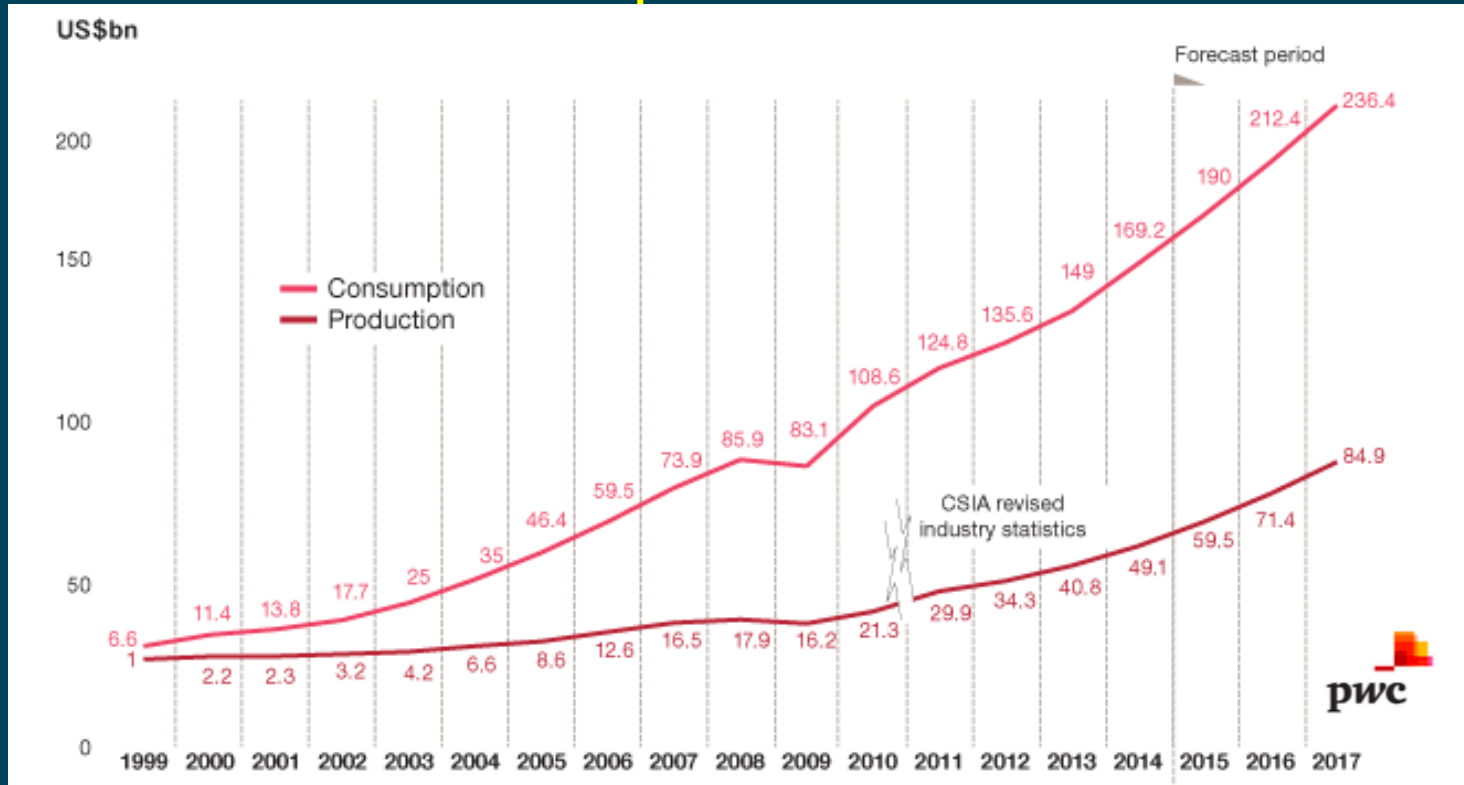


[www.pwc.com/chinasemicom](http://www.pwc.com/chinasemicom)



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## China Semiconductor Consumption & Production

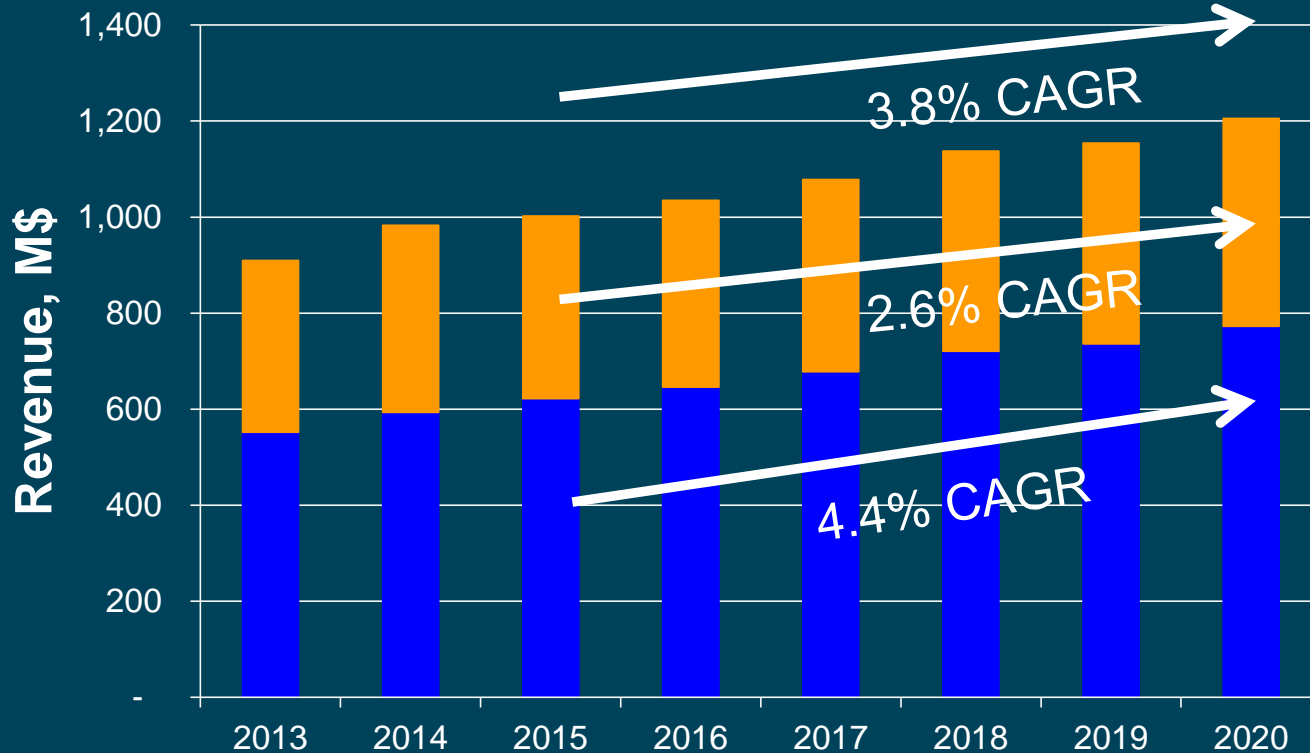


[www.pwc.com/chinasemicom](http://www.pwc.com/chinasemicom)



Marketplace Report

## Test and Burn-In Socket Market



VLSI Research  
2015 Preliminary

■ Test Sockets ■ Burn-in Sockets

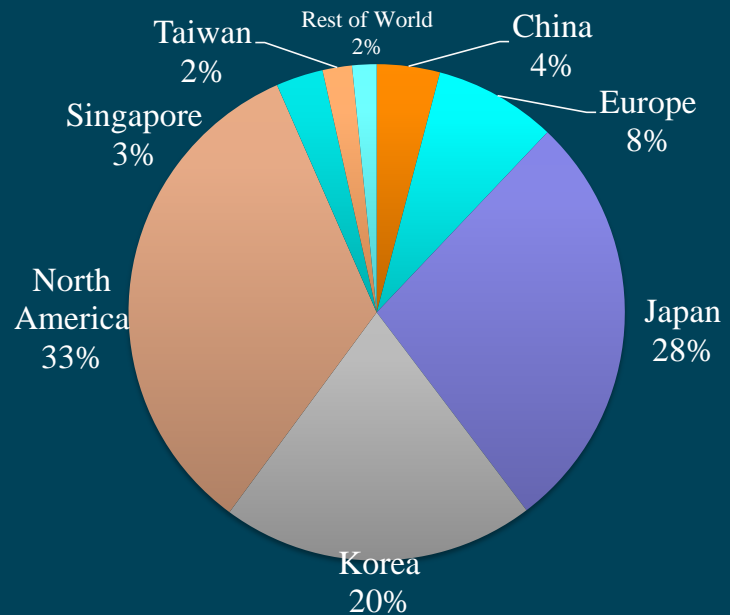
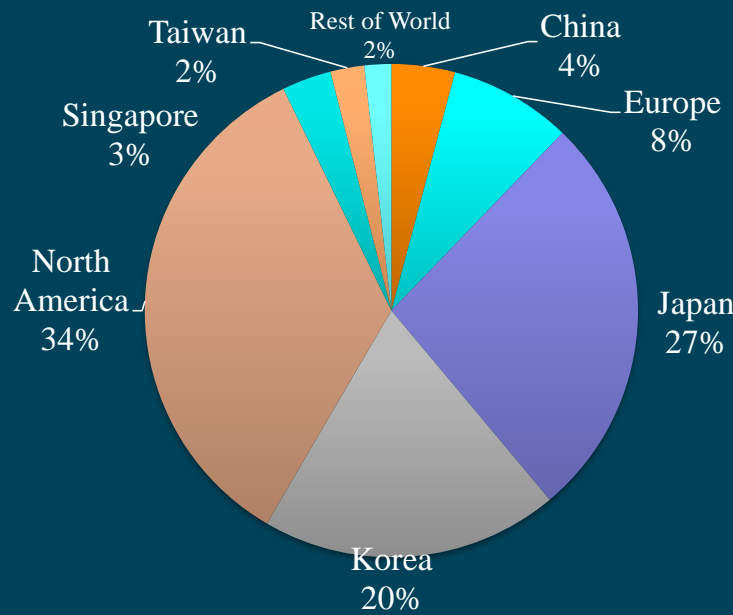


Marketplace Report

## Socket Supplier Revenue by Headquarter Region

2014 - \$983M

2015 - \$1003M

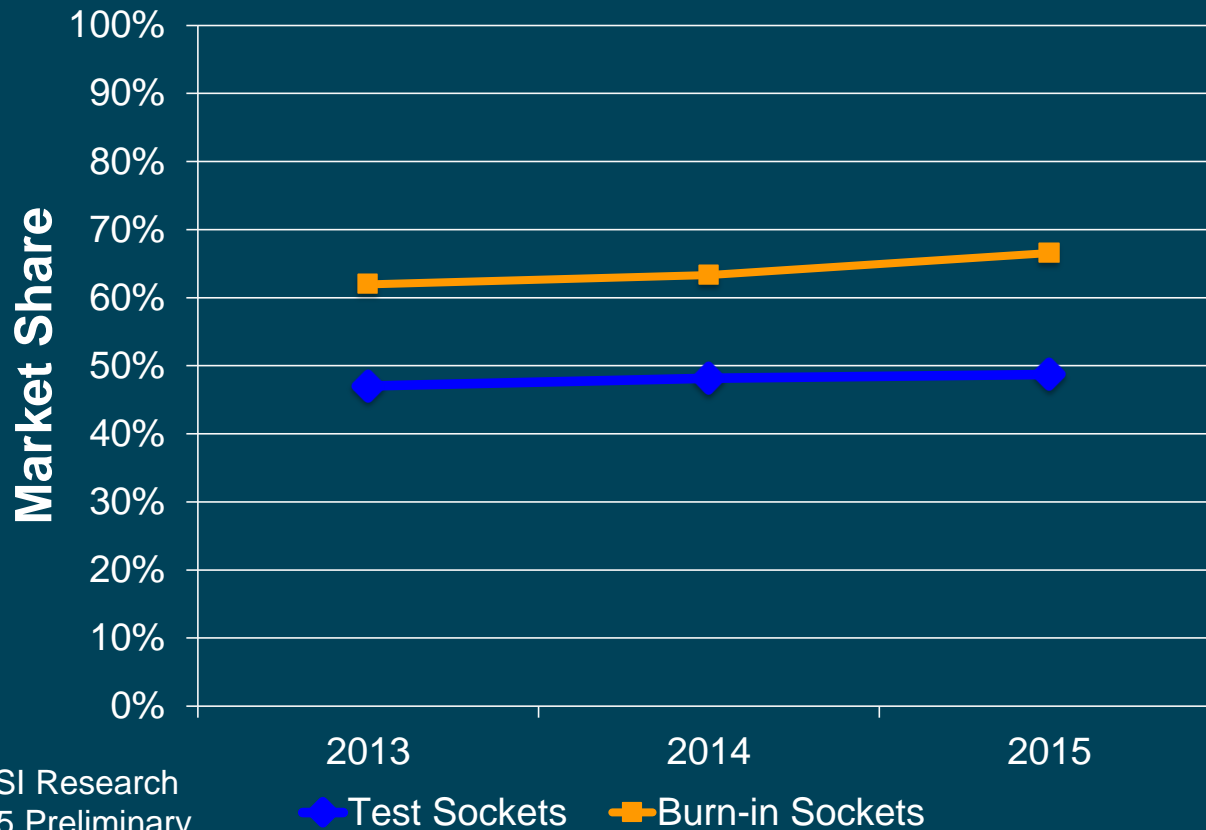


VLSI Research  
2015 Preliminary



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## Top 5 Market Share



VLSI Research  
2015 Preliminary

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## Top Test & Burn-in Vendors

Rank	2013	2014	2015 Preliminary
1	Yamaichi Electronics	Yamaichi Electronics	Yamaichi Electronics
2	Enplas	Enplas	Enplas
3	Sensata Technologies	Sensata Technologies	Sensata Technologies
4	Smiths Connectors	Smiths Connectors	ISC
5	LEENO Industrial	LEENO Industrial	LEENO Industrial

VLSI Research  
2015 Preliminary

## Acknowledgements

- Test & Burn-in & Socket data courtesy of John West at VLSIresearch

## i8 Give-Away @ Social Event



Amazon.com

Note: not full scale